

**Market Comparison Document**  
**CFI Project 99999**  
**Spectrometer**

<b>Supplier Pricing Information - Quote Summary</b>			
	<b>Supplier 1</b>	<b>Supplier 2</b>	<b>Supplier 3</b>
	Science North	Waterdown Equipment Ltd	CN Tower Equipment
List price	\$ 100,000	\$ 98,750	\$ 105,000
Normal discount			
Educational discount	\$ 10,000	\$ 13,750	\$ 10,000
Price after normal and educational discounts <sup>6</sup>	\$ 90,000	\$ 85,000	\$ 95,000
In-kind contribution	\$ 10,000	\$ 4,000	\$ 30,000
Net selling price	\$ 80,000	\$ 81,000	\$ 65,000